

digitalhealth

**REWIRED**  
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**INNOVATION  
STAGE**

Stage Sponsor:

**aws**



Innovation Service

# NHS Innovation Service

Changing the landscape  
for innovation

[innovation.nhs.uk](https://innovation.nhs.uk)





## Challenges faced by innovators:

**10+**

Years to get into  
the NHS<sup>1</sup>

**Complex  
pathway**

Difficult to understand and  
navigate  
Innovators do not know what  
they need to know

**Lack of  
collaboration**

....between  
organisations and  
between organisations  
and innovators<sup>1</sup>

**Time spent  
'knocking  
on doors'**

Innovator needs to  
repeat their story multiple  
times to different  
organisations

# What is the NHS Innovation Service?



**Information** on how to develop an innovation for market



**Coordinated** support from support organisations

The NHS Innovation Service replaces HealthTech Connect.

**Organisations involved in the NHS Innovation Service:**

**NICE** National Institute for Health and Care Excellence

 Hwb Gwyddorau Bywyd | Cymru  
Life Sciences Hub | Wales

**NIHR** | National Institute for Health Research

**Health Innovation Network**

 Healthcare Improvement Scotland | **SHTG**  
Advice on health technologies

 Technoleg Iechyd Cymru  
Health Technology Wales

**NHS**  
England

**NHS**  
Health Research Authority

 Medicines & Healthcare products Regulatory Agency

**NHS**  
Supply Chain

 Department for Business & Trade



# Who is NHS Innovation Service for?

	Core target user group	The service will also be useful for	This service is not aimed at
Who	Innovators (industry, SMEs, clinicians, patients)	Academics (translational researchers)	
What	Medical devices, digital, AI, diagnostics, services, models of care	Pharmaceuticals	
When	Idea for innovation, development, scale	Basic research	Established products
Where	England, Wales, Scotland, Northern Ireland	International companies interested in UK	UK companies looking abroad only

## What are the benefits of engaging with the service?



Joined up support from organisations at the right time



Reduced duplication of effort



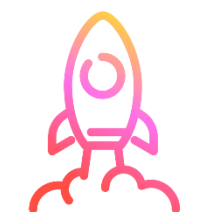
Quicker access to support



Increased transparency and accountability

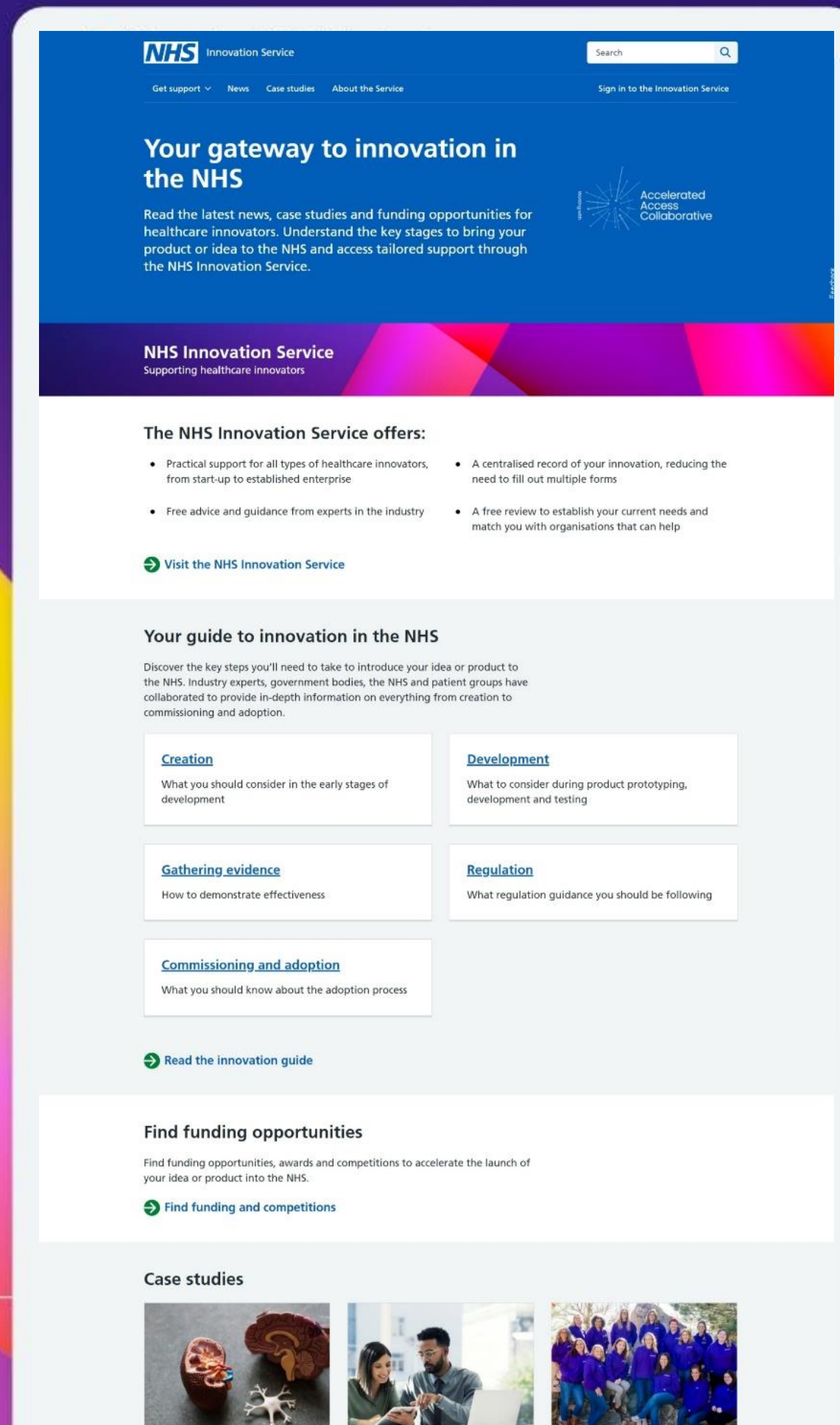


Horizon-scanning



Getting the best innovations to patients quicker





# How does it work?

Access useful resources and information:

- Innovation guide
- Funding
- Case studies
- News

Access the Innovation Service

# The Innovation Journey

01

Read  
innovation  
guide

02

Create an  
account

03

Complete  
innovation  
record

04

Needs  
assessment  
service

05

**Allocation to tailored  
support organisations  
for focused support**



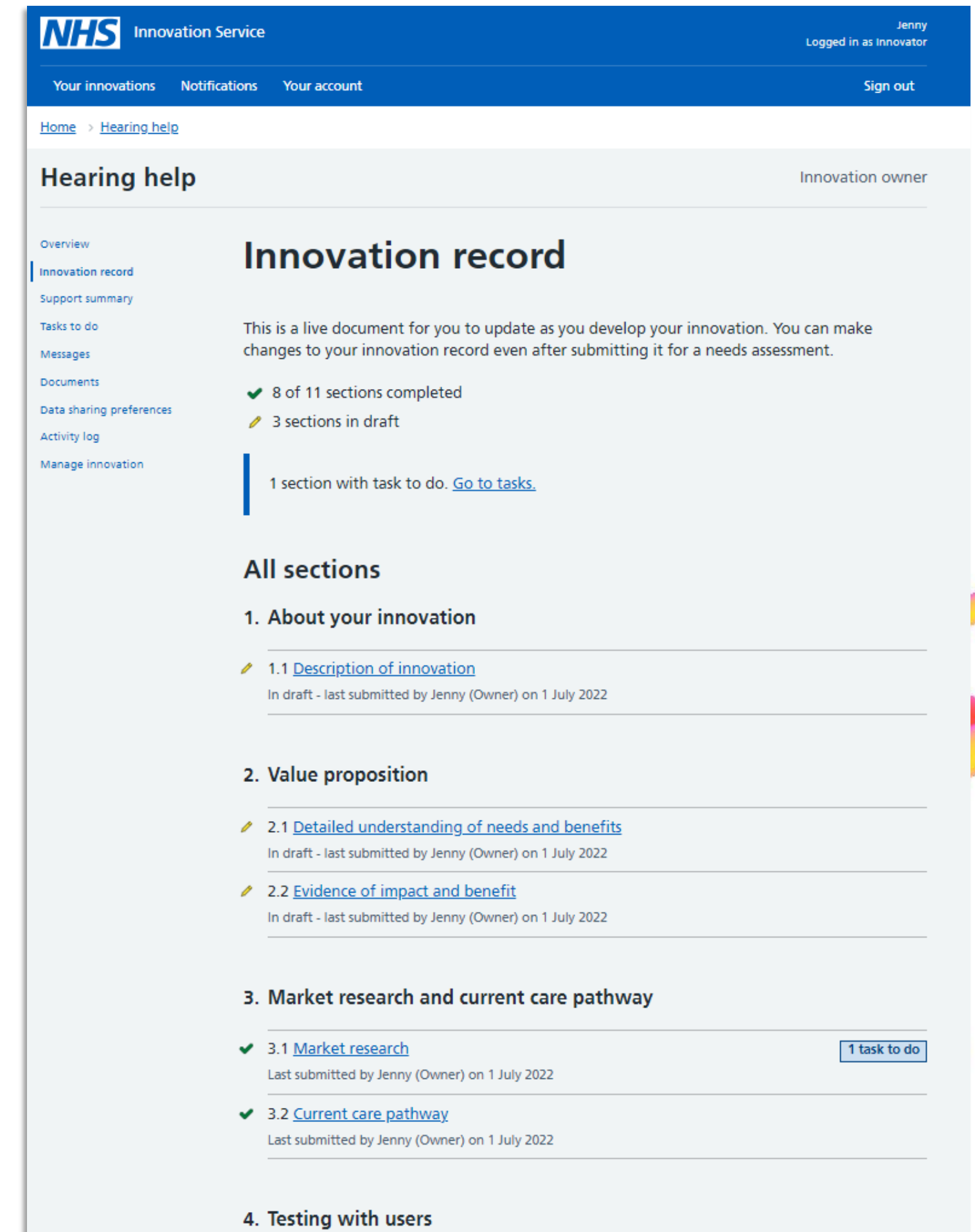
Scan to start your  
innovation journey

[innovation.nhs.uk](https://innovation.nhs.uk)



# Innovation record

1. About your innovation
2. Value proposition
3. Market research and current care pathway
4. Testing with users
5. Regulations, standards, certifications and intellectual property
6. Revenue model
7. Cost and savings
8. Deployment



The screenshot shows the 'Innovation record' page in the NHS Innovation Service. The page is titled 'Hearing help' and is viewed by 'Innovation owner'. The main heading is 'Innovation record'. Below the heading, there is a description: 'This is a live document for you to update as you develop your innovation. You can make changes to your innovation record even after submitting it for a needs assessment.' The page displays progress: 8 of 11 sections completed (green checkmark), 3 sections in draft (yellow pencil icon), and 1 section with a task to do (blue link 'Go to tasks'). The 'All sections' list includes: 1. About your innovation (1.1 Description of innovation, In draft - last submitted by Jenny (Owner) on 1 July 2022); 2. Value proposition (2.1 Detailed understanding of needs and benefits, In draft - last submitted by Jenny (Owner) on 1 July 2022; 2.2 Evidence of impact and benefit, In draft - last submitted by Jenny (Owner) on 1 July 2022); 3. Market research and current care pathway (3.1 Market research, Last submitted by Jenny (Owner) on 1 July 2022, with a '1 task to do' button; 3.2 Current care pathway, Last submitted by Jenny (Owner) on 1 July 2022); 4. Testing with users.

# Support available through the NHS Innovation Service

## Health Innovation Network



Support to develop  
and spread  
innovation at scale



Medicines &  
Healthcare products  
Regulatory Agency

Support with  
regulations

**NIHR** | National Institute  
for Health Research



Health Research  
Authority

Approving and  
funding research

**NICE** National Institute for  
Health and Care Excellence



Health  
Technology  
Assessments



Department for  
Business & Trade

Support overseas  
companies to  
invest in the UK



**NHS**  
Supply Chain

Procurement,  
delivery and  
supply of products





Innovations from **43**  
**different countries**



**97% of innovations** start  
receiving tailored support  
within **3 weeks**



**500 innovations** have  
received support from 1  
or more support  
organisations



On average innovations  
receive support from **4**  
**different organisations**



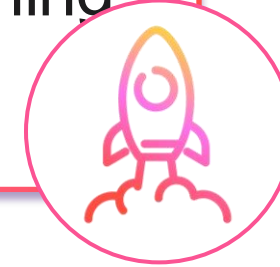
**13 innovations**  
available to purchase  
on NHS Supply Chain

## How has the NHS Innovation Service been of benefit to you\*?

“The greatest benefit has been engaging with teams in different areas. Each have brought differing ideas and angles in which we can improve our overall VP”



“Massively....as without such support we could have missed the £80 million 3-Year NHS Disinfection tender now running”



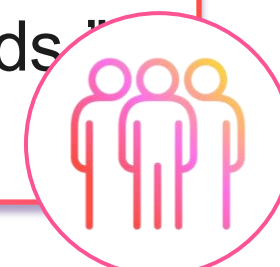
“Previously it has been difficult to navigate through the various Government/NHS websites and content to find key information or contacts. This services has provided just the support we needed.”



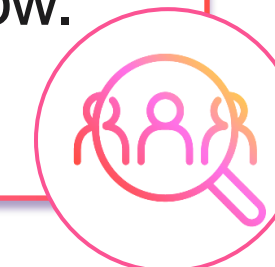
“I like the structure of it. I like the processes associated with review and the intelligent questions... I like the fact that this is a gateway to meet and engage with the myriad organisations”



“We found our clinical testing personnel simply through this service. The benefit to us on commercial terms therefore is tens of thousands of pounds”



“Working out what I need to do to get started. "I don't know what I don't know", you've helped me realise what I need to know.”







Scan to start your  
innovation journey

[innovation.nhs.uk](https://innovation.nhs.uk)

# innovation.nhs.uk

For more information visit our  
stand

[nhsinnovationservice@innovation.nhs.uk](mailto:nhsinnovationservice@innovation.nhs.uk)